**Creating Measures**

GS $ = SUM(fact\_actuals\_estimates[gross\_sales\_amount])

\*\*\*

NIS $ = SUM(fact\_actuals\_estimates[net\_invoice\_sales\_amount])

\*\*\*

Pre-invoice deduction $ = [GS $] - [NIS]

\*\*\*

Post-invoice deduction $ = SUM(fact\_actuals\_estimates[post\_invoice\_deductions\_amt])

\*\*\*

Post-invoice other deduction $ = SUM(fact\_actuals\_estimates[post\_invoice\_other\_deductions\_amt])

\*\*\*

Total Post-invoice deduction $ =

[Post-invoice deduction $] +

[Post-invoice other deduction $]

\*\*\*

NS $ = SUM(fact\_actuals\_estimates[Net\_Sales\_amount])

\*\*\*

Manufacturing Cost $ = SUM(fact\_actuals\_estimates[manufacturing\_cost])

\*\*\*

Freight Cost $ = SUM(fact\_actuals\_estimates[freight\_cost])

\*\*\*

Other Cost $ = SUM(fact\_actuals\_estimates[other\_cost])

\*\*\*

Total COGS $ =

[Manufacturing Cost $] + [Freight Cost $] + [Other Cost $]

\*\*\*

GM $ = [NS $] - [Total COGS $]

\*\*\*

GM % = DIVIDE([GM $],[NS $],0)

\*\*\*

Quantity = SUM(fact\_actuals\_estimates[Qty])

\*\*\*

GM / Unit = DIVIDE([GM $],[Quantity],0)